

### Market Impact

- By 2015, an estimated 40-48% of new nonresidential construction by value will be green, equating to a \$120-145 billion opportunity<sup>1</sup>.
- 2 billion square feet of building space are LEED-certified (as of June 2012).
- The green building market included 2% of non-residential construction starts in 2005; 12% in 2008; and grew to 28%-35% in 2010<sup>2</sup>.
- The construction market accounts for 5.5% of the \$14.7 trillion U.S. GDP<sup>3</sup>. This includes all commercial, residential, industrial and infrastructure construction.
- With energy efficiency financing having the potential to soar from \$20 to \$150 billion annually, over one million jobs could be created<sup>4</sup>.
- Areas with the greatest proportion of green office buildings relative to the total stock of buildings in the market: Washington, DC; Oregon; Vermont; Washington; Colorado; Massachusetts; Maine; New Hampshire; Illinois; California<sup>5</sup>.
- LEED is referenced in project specifications for 71% of projects valued at \$50 million and over<sup>6</sup>.
- LEED is becoming increasingly international<sup>7</sup> and 40% of all projects pursuing LEED are located outside of the U.S.

#### Energy

- Energy use by sector:
  - Buildings: 41%
  - Industrial: 30%
  - Transportation: 29%<sup>8</sup>
- Buildings are one of the heaviest consumers of natural resources and account for a significant portion of the greenhouse gas emissions that affect climate change. In the U.S., buildings account for 38% of all CO2 emissions <sup>9</sup>.
- Buildings represent 73% of U.S electricity consumption<sup>10</sup>.
- Green buildings consume less energy:
  - Compared to the average commercial building, the LEED Gold buildings in the General Services Administration's portfolio generally<sup>11</sup>:
    - Consume 25% less energy and 11% less water
    - Have 19% lower maintenance costs; 27% higher occupant satisfaction; 34% lower greenhouse gas emissions
  - LEED buildings avoided 0.35% of total U.S. CO2 emissions in 2011. The percentage of CO2 avoidance attributed to LEED buildings is estimated to be 4.92% in 2030<sup>12</sup>.

#### Water



- Buildings use 13.6% of all potable water, or 15 trillion gallons per year<sup>13</sup>.
- The industry expects that water-efficiency efforts will decrease energy use by 10-11%; operating cost savings of 11-12%; and water reductions of 15% on average<sup>14</sup>.
- Retrofitting 1 out of 100 American homes with water-efficient fixtures could avoid approximately 80,000 tons of greenhouse gas emissions (the equivalent of removing 15,000 cars from the road for one year)<sup>15</sup>.
- A month's supply of electricity for 43,000 households could be saved if 1% of American homes replace an older toilet with a WaterSense® toilet<sup>16</sup>.

#### **Materials**

- Buildings use 40% of raw materials globally (3 billion tons annually)<sup>17</sup>.
- The EPA estimates that 170 Million tons of building-related construction and demolition (C&D) debris was generated in the U.S. in 2003, with 61% coming from nonresidential and 39% from residential sources<sup>18</sup>.
- The EPA estimates that 250 million tons of municipal solid waste was generated in the U.S. in a single year<sup>19</sup>.
- Green buildings consume less energy and fewer resources:
  - LEED projects are responsible for diverting over 80 million tons of waste from landfills, which is expected to grow to 540 million tons of waste diversion by 2030<sup>20</sup>.

#### **Existing Building Market**

- Square footage of LEED-certified existing buildings surpassed LEED-certified new construction by 15 million square feet on a cumulative basis.
- Approximately 61% of all construction projects are retrofit projects<sup>21</sup>.
- The market share of retrofit projects that are green is expected to rise to 20-30% in 2014<sup>22</sup>.
- By 2015, the green share of the largest nonresidential retrofit and renovation activity will more than triple, growing to 25-33% of the activity by value—a \$14-18 billion opportunity in major construction projects alone<sup>23</sup>.
- 39% of building owners are planning to pursue green certifications for existing buildings by 2013<sup>24</sup>.
- 88% of Building Information Modeling (BIM) users surveyed who are not currently using Green BIM expect that within two years their firms will use BIM on a green retrofit project<sup>25</sup>.
- One billion square feet of buildings are demolished and replaced with new construction each year<sup>26</sup>.



### Industry Sectors with the Highest Penetration of Green Building<sup>27</sup>

- Education
- Health care
- Office

### What's Driving Green Building?

These factors are driving dramatic green building market growth<sup>28</sup>

- The economy
- The largest nonresidential projects by size are more frequently green
- Mandates and policies

### **Top 10 LEED Locales**

### Top 10 Cities (Registered + Certified)

(as of June 30, 2012)

New York, NY
Washington, DC
Chicago, IL
Houston, TX
San Francisco, CA
Los Angeles, CA
Seattle, WA
Atlanta, GA
San Diego, CA
Portland, OR

#### <u>Top 10 States (Registered +</u> <u>Certified)</u> (as of June 30, 2012)

California
Texas
New York
Florida
Pennsylvania
Illinois
Virginia
Maryland
Georgia
Washington

### Top 10 Countries (Registered + Certified)

(as of June 30, 2012)

China
United Arab Emirates
Brazil
India
Canada
Mexico
Germany
Republic of Korea
Qatar
Chile



<sup>1</sup> McGraw Hill Construction (2010). *Green Outlook 2011: Green Trends Driving Growth*.

<sup>2</sup> McGraw Hill Construction (2010). *Green Outlook 2011: Green Trends Driving Growth*.

<sup>3</sup> Department of Commerce (2011). *Annual Value of Construction Put in Place – 2002-2010*. Accessed October 21, 2011 via <u>http://www.census.gov/const/C30/pr201108.pdf</u>. Bureau of Economic Analysis (2011). *BEA News Release: Gross Domestic Product*. Accessed Oct. 24, 2011 via <u>http://www.bea.gov/newsreleases/national/gdp/2011/pdf/gdp2q11\_3rd.pdf</u>.

<sup>4</sup> Pollin, R., Heintz, J., Garrett-Peltier, H. - Department of Economics and Political Economy Research Institute (PERI) and Hendricks, B., Ettlinger, M. - Center for American Progress (2009). *The Economic Benefits of Investing in Clean Energy*.

<sup>5</sup> Miller, N. (2010). Does Green Still Pay Off? <u>http://www.costar.com/josre/pdfs/DoesGreenStillPayOff.pdf</u>

<sup>6</sup> McGraw Hill Construction (2010). *Green Outlook 2011: Green Trends Driving Growth*.

<sup>7</sup> Watson, Rob. *Green Building and Market Impact Report - 2011*. Accessed Nov. 15, 2011 via <u>http://www.greenbiz.com/sites/all/themes/greenbiz/doc/GBMIR\_2011.pdf</u>

<sup>8</sup> National Trust for Historic Preservation (2011). *The Greenest Building: Quantifying the Environmental Value of Building Reuse*, Accessed Jan. 26, 2012 via <u>http://www.preservationnation.org/issues/sustainability/green-lab/useful-facts-about-greenest-buildings.html</u>

<sup>9</sup> Energy Information Administration (2008). Assumptions to the Annual Energy Outlook.

<sup>10</sup> Department of Energy (2011). *Buildings Energy Data Book. Buildings Share of Electricity Consumption/Sales.* Accessed October 26, 2011 via <u>http://buildingsdatabook.eren.doe.gov/docs/xls\_pdf/6.1.1.pdf</u>

<sup>11</sup> U.S. Department of Energy (2011). *Re-Assessing Green Building Performance: A Post Occupancy Evaluation of 22 Buildings*.

<sup>12</sup> Watson, Rob. *Green Building and Market Impact Report - 2011*. Accessed Nov. 15, 2011 via <u>http://www.greenbiz.com/sites/all/themes/greenbiz/doc/GBMIR\_2011.pdf</u>

<sup>13</sup> U.S. Geological Survey (2000). 2000 data.

<sup>14</sup> McGraw Hill Construction (2010). *Green Outlook 2011: Green Trends Driving Growth*.

<sup>15</sup> U.S. Environmental Protection Agency. Green Building, Green Homes, Conserving Water. *Water Use and Energy.* Accessed December 14, 2011 via <u>http://www.epa.gov/greenhomes/ConserveWater.htm#wateruse</u>

<sup>16</sup> U.S. Environmental Protection Agency. Green Building, Green Homes, Conserving Water. *Water Use and Energy.* Accessed December 14, 2011 via <a href="http://www.epa.gov/greenhomes/ConserveWater.htm">http://www.epa.gov/greenhomes/ConserveWater.htm</a>#wateruse

<sup>17</sup> Lenssen and Roodman (1995). Worldwatch Paper 124: A Building Revolution: How Ecology and Health Concerns are Transforming Construction. Worldwatch Institute.

<sup>18</sup> U.S. Environmental Protection Agency (2009). *Estimating 2003 Building-Related Construction and Demolition Materials Amounts.* 

<sup>19</sup> U.S. Environmental Protection Agency (2008). *Municipal Solid Waste Generation, Recycling, and Disposal in the United States: Facts and Figures for 2008*. Accessed Nov. 7, 2011 via <a href="http://www.epa.gov/osw/nonhaz/municipal/pubs/msw2008rpt.pdf">http://www.epa.gov/osw/nonhaz/municipal/pubs/msw2008rpt.pdf</a>



<sup>20</sup> Watson, Rob. *Green Building and Market Impact Report – 2011*. Accessed Nov. 15, 2011 via <u>http://www.greenbiz.com/sites/all/themes/greenbiz/doc/GBMIR\_2011.pdf</u>

<sup>21</sup> McGraw Hill Construction (2010). Smart Market Reports. *Green BIM - How Building Information Modeling is Contributing to Green Design and Construction.* 

<sup>22</sup> McGraw Hill Construction (2009). Green Building Retrofit & Renovation SmartMarket Report.

<sup>23</sup> McGraw Hill Construction (2010). *Green Outlook 2011: Green Trends Driving Growth.* 

<sup>24</sup> CoStar Group. Current Trends in Green Real Estate, Summer 2011 Update. *Energy Efficiency & Existing Buildings*. Accessed Nov. 22, 2011 via <u>www.costar.com/webimages/webinars/CoStar-Webinar-CurrentTrendsinGreen20110621.pdf</u>

<sup>25</sup> McGraw Hill Construction (2010). Smart Market Reports. *Green BIM – How Building Information Modeling is Contributing to Green Design and Construction.* 

<sup>26</sup> National Trust for Historic Preservation (2011). *The Greenest Building: Quantifying the Environmental Value of Building Reuse*, Accessed Jan. 26, 2012 via <u>http://www.preservationnation.org/issues/sustainability/green-lab/useful-facts-about-greenest-buildings.html</u>.

<sup>27</sup> McGraw Hill Construction (2010). *Green Outlook 2011: Green Trends Driving Growth*.

<sup>28</sup> McGraw Hill Construction (2010). *Green Outlook 2011: Green Trends Driving Growth*.